

Publications Roman Inderst

(chronological across all fields)

- 1) **Publications in refereed journals: Economics and finance**
- 2) **Under revise and resubmit in refereed journals: Economics and finance**
- 3) **English articles in law and practitioner-oriented journals**
- 4) **Book chapters etc.**
- 5) **Deutsche Forschungsartikel, Öffentliche Stellungnahmen, Zeitungsbeiträge**

1) Publications in refereed journals: Economics and finance

forthcoming

Price Discrimination in Input Markets (with T. Valletti), *Rand Journal of Economics*

Bank Capital Structure and Credit Decision (with H. Müller), *Journal of Financial Intermediation*

Misselling Through Agents (with M. Ottaviani), *American Economic Review*

Durable Goods with Quality Differentiation, *Economics Letters*

Irresponsible Lending” with a Better Informed Lender, *Economic Journal*, (previously circulated as: *Consumer Lending When Lenders are More Sophisticated Than Households*)

Early-Stage Financing and Firm Growth in New Industries (with H. Müller), *Journal of Financial Economics*

2008

Single Sourcing vs. Multiple Sourcing, *Rand Journal of Economics*, 2008, Volume 39 Issue 1, Pages 199-213

Dynamic bilateral bargaining under private information with a sequence of potential buyers, *Review of Economic Dynamics*, 2008, Volume 11 Issue 1, Pages 220-236

2007

Leveraging Buyer Power, *International Journal of Industrial Organization*, 2007, Volume 25 Issue 5, Pages 908-924

Cooperative Arrangements in Industrial Organization: Models and Applications, *International Journal of Industrial Organization*, 2007, Volume 25 Issue 5, Pages 879-883

Financing a Portfolio of Projects (with F. Münnich and H. Müller), *Review of Financial Studies*, 2007, Volume 20 Issue 4, Pages 1289-1325 (previously entitled “*The Benefits of Shallow Pockets*”)

Buyer Power and Supplier Incentives (with C. Wey), *European Economic Review*, 2007, Volume 51 Issue 3, Pages 647-667

A Lender-Based Theory of Collateral (with H. Müller), *Journal of Financial Economics*, 2007, Volume 84, Issue 3, Pages 826-859

Innovation, Endogenous Overinvestment, and Incentive Pay (with M. Klein), *Rand Journal of Economics*, 2007, Volume 38, Issue 4, pages 881–904

Distributional Conflict in Organizations (with H. Müller and K. Warneryd), *European Economic Review*, Volume 51, Issue 2, February 2007, Pages 385-402

Retail Mergers, Buyer Power, and Product Variety (with G. Shaffer), *Economic Journal*, Volume 117, Issue 516, January 2007, Pages 45–67

2006

Informed Lending and Security Design (with H. Müller), *Journal of Finance*, Volume 61, Issue 5, October 2006, Pages 2137-2162

2005

Shopping Hours and Price Competition (with A. Irmen), *European Economic Review*, 2005, Volume 49 Issue 5, Pages 1105 -1124

Conglomerate Entrenchment under Optimal Financial Contracting (with A. Faure-Grimaud), *American Economic Review*, Volume 95, Number 3, June 2005, Pages 850-861
8

Incentives in Internal Capital Markets (with C. Laux), *Rand Journal of Economics*, Volume 36, Issue 1, Spring 2005, Pages 215-228

Matching Markets with Adverse Selection, *Journal of Economic Theory*, Volume 121, Issue 2, April 2005, Pages 145-166

Bargaining with a Possibly Committed Seller, *Review of Economic Dynamics*, Volume 8, Issue 4, October 2005, Pages 927-944

Competitive Search Markets with Heterogeneous Workers, *European Economic Review*, Volume 49, Issue 6, August 2005, Pages 1525-1542

Influence Costs and Hierarchy (with H. Müller and K. Warneryd), *Economics of Governance*, Springer Berlin Heidelberg, Volume 6, Number 2, July 2005, Pages 177-197

2004

The Effect of Capital Market Characteristics on the Value of Start-Up Firms (with H. Müller), *Journal of Financial Economics*, Volume 72, Issue 2, May 2004, Pages 319-356

Contractual Distortions in a (Labor) Market with Frictions, *Journal of Economic Theory*, Volume 116, Issue 1, May 2004, Pages 155-176

The Incentives for Takeover in Oligopoly (with C. Wey), *International Journal of Industrial Organization*, Volume 22, Issues 8-9, November 2004, Pages 1067-1089

Shopping Hours and Price Competition (with A. Irmen), *European Economic Review*, Volume 49, Issue 5, July 2005, Pages 1105-1124

2003

Bargaining, Mergers and technology Choice (with C. Wey), *Rand Journal of Economics*, 2003, Volume 34, Issue 1, Pages 1-19

Internal vs. External Financing: An Optimal Contracting Approach (with H. Müller), *Journal of Finance*, Volume 58, Issue 3, June 2003, Pages 1033-1062

Market Structure, Bargaining, and Technological Choice (with C. Wey), *Rand Journal of Economics*, Volume 34, Issue 1, Spring 2003, Pages 1-19

Alternating-Offer Bargaining over Contracts under Incomplete Information, *Economic Theory*, Volume 22, Number 2, September 2003, Pages 419-29

2002

Competitive Search Markets for Durable Goods (with H. Müller), *Economic Theory*, 2002, Volume 19, Issue 3, Pages 599-622

Contractual Signaling in a Market Environment, *Games and Economic Behavior*, Volume 40, Issue 1, July 2002, Pages 77-98

Capacity Constrained Firms in (Labor) Markets with Adverse Selection (with A. Wambach), *Economic Theory*, Volume 19, Number 3, April 2002, Pages 525-548

Why Competition May Drive Up Prices, *Journal of Economic Behavior and Organization*, Volume 47, Issue 4, April 2002, Pages 451-462

Search Markets for Durable Goods (with H. Müller), *Economic Theory*, Volume 19, Number 3, April, 2002, Pages 599-622

Contract Design and Bargaining Power, *Economic Letters*, Volume 74, Issue 2, January 2002, Pages 171-176

2001

Competitive Insurance Markets under Adverse Selection and Capacity Constraints (with A. Wambach), *European Economic Review*, Volume 45, Issue 10, December 2001, Pages 1981-1992

Screening in a Matching Market, *Review of Economic Studies*, Volume 68, Issue 4, October 2001, Pages 849-868

Incentive Schemes as a Signaling Device, *Journal of Economic Behavior and Organization*, Volume 44, Issue 4, April 2001, Pages 455-465

2000

Multi-Issue Bargaining with Endogenous Agenda, *Games and Economic Behavior*, Volume 30, Issue 1, January 2000, Pages 64-82

2) Under revise and resubmit in refereed journals: Economics and finance

Price Discrimination in Input Markets (with T. Valletti), *Rand Journal of Economics*, 4th round.

CEO Replacement and Private Information (with H.Müller), *Review of Financial Studies*, 3rd round.

Market-Share Contracts as Facilitating Practices (with G. Shaffer), *Rand Journal of Economics*, 2nd round.

Innovation Management in Organizations, *European Economic Review*, 3rd round.

3) English articles in law and practitioner oriented journals

2008

Where Buying and Selling Power Come Together: The Waterbed Effect, *Wisconsin Law Review* Volume 2008, Number 2, Page 331, Issue 2

2007

A Tale of Two Constraints: Assessing Market Power in Wholesale Markets (with T. Valletti), *European Competition Law Review*, 2007, Volume 28, Pages 84-91

Some Economics on the Treatment of Buyer Power in Antitrust (with C. Doyle), *European Competition Law*, 2007, Volume 28 Issue 3, Pages 210-219

Differential Buyer Power and the Waterbed Effect: Do Strong Buyers Benefit or Harm Consumers? (with P. Dobson), *European Competition Law Review*, 2007, Volume 28 Issue 7, Pages 393-400

Market Analysis in the Presence of Indirect Constraints and Captive Sales (with T. Valletti), *Journal of Competition Law and Economics*, Volume 3, Issue 2, June 2007, Page 3

4) Selected book chapters etc.

Buyer Power in Distribution (with N. Mazzarotto), ABA Antitrust Section Handbook, Issues in Competition Law and Policy (W.D. Collins, ed., in preparation)

The Role of Buyer Power in Merger Control (with G. Shaffer), ABA Antitrust Section Handbook, Issues in Competition Law and Policy (W.D. Collins, ed., in preparation)

Public Policy, Early-Stage Financing, and Firm Growth in New Industries, Challenges to the Financial System (conference volume)

5) Deutsche Forschungsartikel, Öffentliche Stellungnahmen, Zeitungsbeiträge

2008

Wetten am Bankschalter (mit J. Haucap), *Handelsblatt Nr. 119, 23.06.08, Seite 8*

Fußball lebt von Medienvielfalt (mit J. Haucap), *Handelsblatt Nr. 109, 09.06.08, Seite 8*

Marktabgrenzung und Marktanalyse für Märkte der Vorleistungsebene (mit A. Schwartz) (05.06.2008, *Wirtschaft und Wettbewerb, Heft 06, Seite 637-646*)

"Reines Ablenkungsmanöver" - Mit einer Reform des Vergütungssystems lässt sich die internationale Bankenkrise nicht lösen (mit J. Haucap), *Handelsblatt Nr. 068, 08.04.08*

Scheinsieg der EU über e.on (mit J. Haucap), *Handelsblatt Nr. 045, 04.03.08, Seite 10*

Der Staat kann keine Managergehälter managen (mit J. Haucap), *Handelsblatt Nr. 037, 21.02.08, Seite 8*

Wettbewerbspolitik im Interesse der Verbraucher (mit J. Haucap), *Handelsblatt Nr. 010, 15.01.08, Seite 8*

"Stellungnahme zur Risikobegrenzungsgesetz" (mit J. Krahen), *11.02. 2008*

Stellungnahme zum Fachgespräch "Rolle und Verantwortung der Ratingagenturen im aktuellen Finanzmarktgeschehen", *Finanzausschuss; Deutscher Bundestag, Feb. 2008*

2007

Notizen zu **"Retail Finance"**, *Initiative Finanzstandort Dt. / AK Privatkunden, Dez. 2007*

Engpassmanagement im deutschen Stromübertragungsnetz (mit A. Wambach) *Zeitschrift für Energiewirtschaft, 2007, 31, Heft 4, Seite 333 – 342*

Konzentrations- "Plus" im Einzelhandel – aber Verbraucher nicht automatisch im Nachteil, *DIW Wochenbericht 2007, Nr. 41, Seite 597-600*

Die Wettbewerbsanalyse von Nachfragemacht aus verhandlungstheoretische Sicht (mit C. Wey), *DIW Research Notes, Nov. 2007. Erscheint auch in Perspektiven der Wi.Politik*

Mehr Wettbewerb für Ratingagenturen, *Handelsblatt Nr. 226, 22.11.07, Seite 10*

Wie wir den Wettbewerb schützen können - Werden auf Postmärkten Mindestlöhne eingeführt, stehen die deutschen Verbraucher auf der Verliererseite (mit J. Haucap) *Handelsblatt Nr. 214, 06.11.07, Seite 10*