

Curriculum Vitae Ferdinand von Siemens

Born 1st of June 1973, German citizen, married, three children.

Contact

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Education

2004 Ph.D. in economics, University of Munich (summa cum laude)
1999 Master (Diplom) in economics, University of Munich
1994 Bachelor (Vordiplom) in economics, University of Freiburg

Research Visits

2005-2006 Visiting Postdoc, University of Zurich
2001-2001 Visiting Ph.D. student, University of Cambridge

Research Grants

2006 Postdoctoral scholarship, Marie Curie Research Training Network ENABLE
2005 Postdoctoral scholarship, German Academic Exchange Service (DAAD)
2001-2002 Doctoral scholarship, Marie Curie Fellowship Programme

Academic Positions

since 2012 Professor for Applied Microeconomics, Goethe University Frankfurt
2008-2012 Assistant Professor, University of Amsterdam
2004-2008 Postdoctoral research fellow, University of Munich, funded by the German Science Foundation (DFG) through the collaborative research area Governance and the Efficiency of Economic Systems (SFB TR/15)
2000-2004 Research and teaching assistant, University of Munich

Research Interests

Behavioural economics, organizational economics, contract theory, experimental economics.

Doctoral Thesis

Inequity Aversion and Incentives - Three Essays in Microeconomic Theory
July 2004 (<http://edoc.ub.uni-muenchen.de/archive/00002756>)

Publications

Illusion of Control and the Pursuit of Authority (with Randolph Sloof),
Experimental Economics, forthcoming.

Team Production in Competitive Labor Markets with Adverse Selection (with Michael Kosfeld),
European Economic Review 68 (2014), 181-198.

Monitored by Your Friends, Not Your Foes: Strategic Ignorance and the Delegation of Real Authority (with Silvia Dominguez Martinez and Randolph Sloof), *Games and Economic Behavior* 85 (2014), 289-305.

Intention-Based Reciprocity and the Hidden Costs of Control,
Journal of Economic Behavior and Organization 92 (2013), 55-65.

Social Preferences, Sorting, and Competition,
Scandinavian Journal of Economics 114 (2012), 780-807.

Heterogeneous Social Preferences, Screening, and Employment Contracts,
Oxford Economic Papers 63 (2011), 499-522.

Competition, Cooperation, and Corporate Culture (with Michael Kosfeld),
RAND Journal of Economics 42 (2011), 23-43.

Wage Inequality and Team Production: An Experimental Analysis (with Björn Bartling),
Journal of Economic Psychology 32 (2011), 1-16.

Equal Sharing Rules in Partnerships, (with Björn Bartling),
Journal of Institutional and Theoretical Economics 166 (2010), 299-320.

The Intensity of Incentives in Firms and Markets: Moral Hazard with Envious Agents, (with Björn Bartling), *Labour Economics* 17 (2010), 598-607.

Bargaining under Incomplete Information, Fairness, and the Hold-Up Problem,
Journal of Economic Behavior and Organization 71 (2009), 486-494.

Worker Self-Selection and the Profits from Cooperation, (with Michael Kosfeld)
Journal of the European Economic Association 7 (P&P) (2009), 573-582.

Working Papers

Bracelets of Pride and Guilt? An Experimental Test of Self-Signaling in Charitable Giving (with Joël van der Weele), Working Paper (2014).

Team Production, Gender Diversity, and Male Courtship Behavior, Working Paper (2015)

Formal Teaching Qualification

Basiskwalificatie Onderwijs (Dutch University Teaching Qualification).

Teaching Experience

Lecture on Organizational Economics (master level: 2013, 2014, 2015)

Lecture on Behavioural Game Theory (bachelor level: 2013, 2014, 2015)

Lecture on Decision Making in Markets and Organizations (bachelor level: 2012, 2014, 2015)

Lecture on Fundamentals of Microeconomics (master level: 2012, 2013, 2014, 2015)

Lecture on Advanced Microeconomic Theory: Game Theory (postgraduate level: 2012)

Lecture on Power and Authority in Organizations (master level: 2011)

Lecture on Incentives and Performance Measurement (master level: 2011)

Lecture on the Economics of Entrepreneurship (master level: 2008, 2009, 2010)

Lecture on the Economics of Organization and Management (master level: 2008, 2009, 2010)

Tutorial on Economics (executive master in politics, philosophy, and economics: 2006, 2007)

Tutorial on Microeconomics (master level, economics students: 2000, 2001, 2002, 2003)

Tutorial on Microeconomics (master level, business students: 2004)

Tutorial on Theory of Financial Markets (master level, economics students: 2005)

Tutorial on dynamic methods in economics and finance (postgraduate level: 2004, 2006)

Seminar on Corporate Culture (postgraduate level: 2013)

Seminar on Advanced Topics in Behavioural Economics (postgraduate level: 2013)

Seminar on Topics in Experimental Organizational Economics (bachelor level: 2014)

Seminar on Advanced Topics in Experimental Organizational Economics (master level: 2015)

Seminar on Real Estate Economics (master level: 2003)

Seminar Bachelor Thesis in Economics (bachelor level: 2009)

Seminar on Real Estate Economics (master level: 2003)

Seminar on Portfolio Selection and Asset Allocation (master level: 2002, 2006)

Seminar on Information Problems in Financial Markets (master level: 2007)

Case study on Executive Compensation EOM1 (bachelor level: 2009)

Current Professional Memberships

since 2015 Center for Leadership and Behavior in Organizations (CLBO)

since 2012 Frankfurt Laboratory for Experimental Economic Research (FLEX)

since 2013 Research Center Sustainable Architecture for Finance in Europe (SAFE)

since 2009 CESifo Research Network

Past Professional Memberships

2008-2012 Science, Innovation, Firms and Markets in a Globalized World (SCIFI-GLOW)
2011-2012 Research Fellow Tinbergen Institute (TI)
2004-2008 SFB/TR 15 Governance and the Efficiency of Economic Systems (GESY)
2004-2008 European Network for the Advancement of Behavioural Economics (ENABLE)

Conference Organization

2014 European Workshop on Experimental and Behavioral Economics

Refereeing Activity

American Economic Review
BE Journal of Theoretical Economics
Canadian Journal of Economics
Econometrica
Economica
Economics Bulletin
Economic Inquiry
Economic Journal
Economic Modelling
Economic Theory
European Economic Review
Experimental Economics
Games and Economic Behavior
German Economic Review
International Review of Law and Economics
Journal of Economic Behavior and Organization
Journal of Economic Psychology
Journal of Economics and Management Strategy
Journal of Industrial Economics
Journal of Institutional and Theoretical Economics
Journal of Law, Economics, and Organization
Journal of Political Economy
Journal of Public Economic Theory
Journal of the European Economic Association
Labour Economics
Management Science
Manchester School
Oxford Economic Papers
RAND Journal of Economics
Review of Economic Studies
Scandinavian Journal of Economics
Studienstiftung des Deutschen Volkes
Theoretical Economics
Theory and Decision

Conference, Workshop, and Seminar Presentations

2015

Area Conference Behavioral Economics (CESifo Munich)
Annual Meeting of the German Economic Association (University of Münster)
Annual Congress of the European Economic Association (University of Mannheim)
CAS Workshop Moral Behavior (LMU Munich)
Maastricht Behavioral and Experimental Economics Symposium (Maastricht University)

2014

Area Conference Behavioral Economics (CESifo Munich)
European Workshop on Experimental and Behavioral Economics (King's College, London)

2013

Research Seminar (University of Regensburg)
Symposium on Behavioral Business Ethics (Goethe University Frankfurt)
European Workshop on Experimental and Behavioral Economics (Goethe University)

2012

Research Seminar (University of Copenhagen)
Amsterdam Symposium on Behavioral and Experimental Economics (University of Amsterdam)
Research Seminar (University Rotterdam)
Area Conference Behavioural Economics (CESifo Munich)

2011

Economics and Management Workshop (University of Paderborn)
European Workshop on Experimental and Behavioral Economics (LMU Munich)
Area Conference Behavioral Economics (CESifo Munich)
METEORITE Seminar (Maastricht University)
Maastricht Behavioral and Experimental Economics Symposium (Maastricht University)
Applied Micro and Organization Seminar (Goethe University Frankfurt)
Advanced Seminar (HEC University of Lausanne)

2010

Social Relations and Incentives in the Workplace (University Rotterdam)
Experimental and Behavioral Economics Seminar (University of Zurich)
Maastricht Behavioral and Experimental Economics Symposium (Maastricht University)
Symposium of the GEABA (Goethe University Frankfurt)
Behavioural Decision Seminar (Hebrew University)
Area Conference Applied Microeconomics (CESifo Munich)

2009

Meeting of the Economic Science Association (University of Innsbruck)
Behavioral and Experimental Economics Symposium (Maastricht University)
Economics Workshop (MPI Bonn)

2008

Annual Congress of the European Economic Association (Bocconi University)
Conference of the SFB/TR 15 (Gummersbach)
European Symposium on Economics and Psychology (University of Amsterdam)
Colloquium on Personnel Economics (University of Bonn)

2007

Conference of the SFB/TR 15 (University of Mannheim)
European Symposium on Economics and Psychology (University of Mannheim)
Research Seminar (WZB, Berlin)
BGPE Conference on Incentives in Economics (University Erlangen-Nuremberg)

2006

Christmas Conference of German Expatriate Economists (LMU Munich)
Theory Workshop (BGSE Bonn)
Research Seminar (IZA Bonn)
Annual Meeting of the German Economic Association (University of Bayreuth)
Symposium of the GEABA (Bielefeld University)
Annual Congress of the European Economic Association (University of Vienna)
European Symposium on Economics and Psychology (Chiemsee)
Conference of the SFB/TR 15 (University of Potsdam)
Seminar on Institution and Decision Analysis (University of Amsterdam)

2005

Workshop on Behavioural and Organizational Economics (IZA Bonn)
Conference in Tribute to Jean-Jacques Laffont (University of Toulouse)
Annual Meeting of the German Economic Association (University of Bonn)
Conference of the SFB/TR 15 (Tutzing, Lake Starnberg)
Seminar of the Socioeconomic Institute (University of Zurich)

2004

Annual Meeting of the German Economic Association (University Dresden)
Seminar (University of Innsbruck)

2003

European Meeting of the Econometric Society (Stockholm University)
Conference on Economics and Psychology (WZB Berlin)

2002

Spring Meeting of Young Economists (Sorbonne, University of Paris)
European Meeting of the Econometric Society (Venice)
EDGE Jamboree (University of Copenhagen)
Zeuthen Workshop on Behavioural Economics (University of Copenhagen)